



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 35/2026

(*NEW SEASON TEAS ONLY)

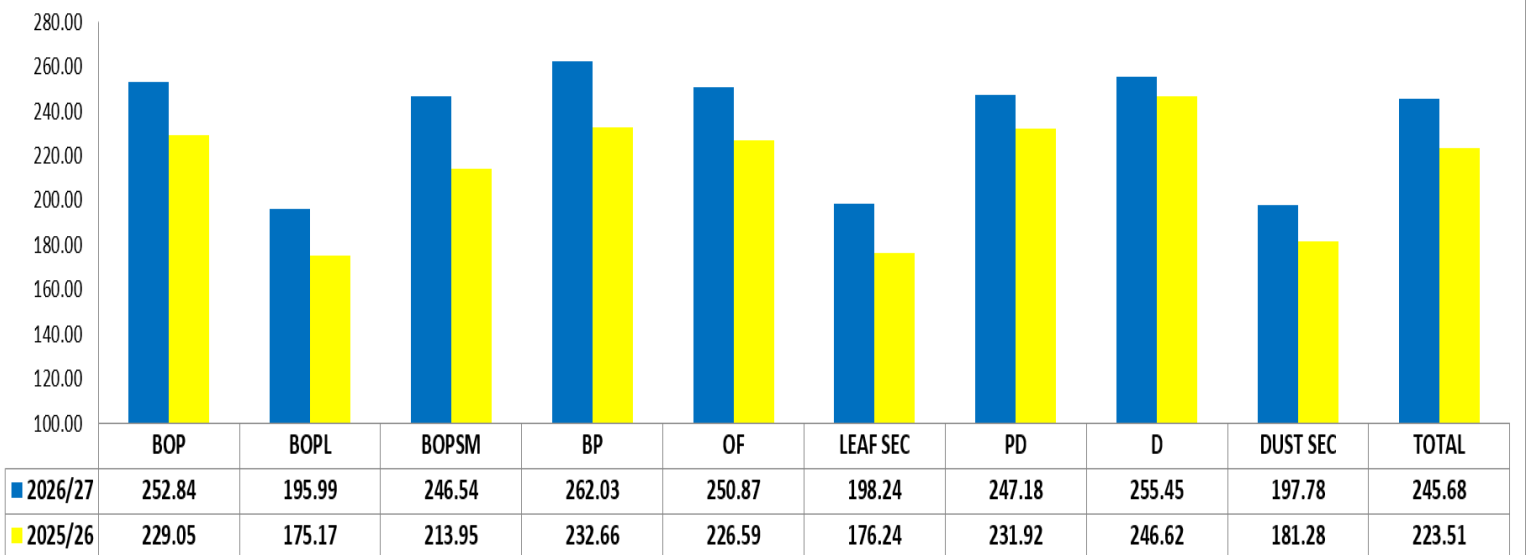
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed good demand.
* All sorts tended easier.	* All sorts sold at easier levels.

Buying Analysis	
LEAF	DUST
* TCPL: Active.	* Major blenders: Operated.
* HUL: Operated.	* WI: Operated.
* WI: Operated.	* Internals: Fair enquiry.
* Internals: Fair support.	
* Exporters: Operated.	

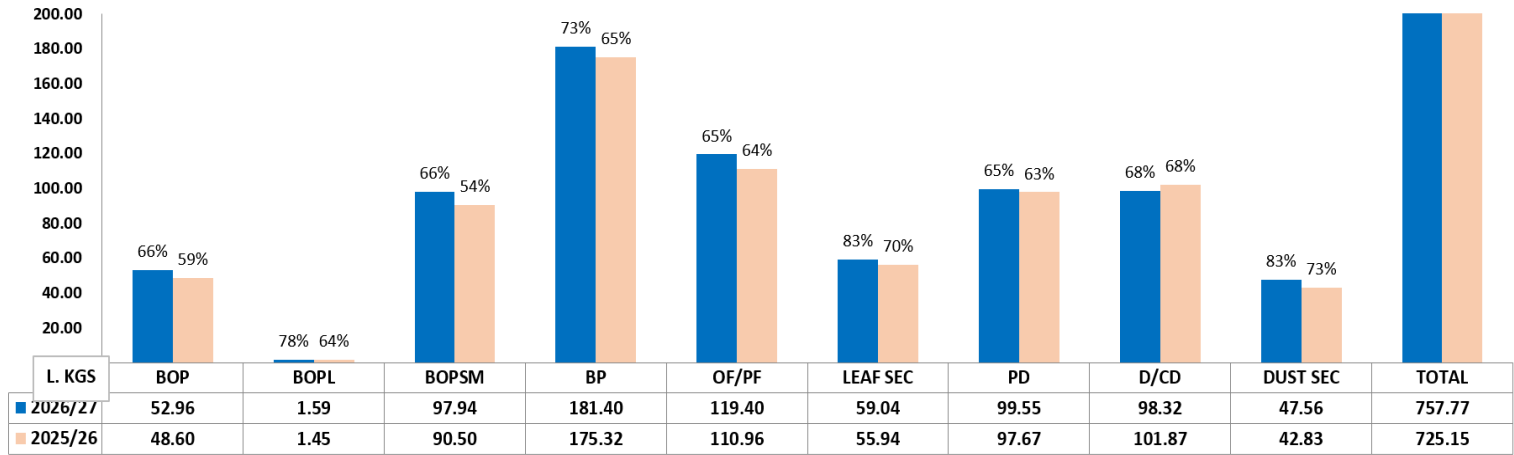
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 35		
	SALE 35	SALE 34	+/-	SALE 35	SALE 34	+/-	SALE 35	SALE 34	+/-	2026/27	2025/26	2024/25
LEAF	221.51	220.68	0.83	196.73	193.31	3.42	265.69	267.69	-2.00	247.96	220.68	258.65
DUST	217.97	223.10	-5.13	197.89	202.17	-4.28	258.41	260.20	-1.79	240.92	229.15	241.96
TOTAL	220.33	221.57	-1.24	197.12	196.52	0.60	263.10	265.13	-2.03	245.68	223.51	252.96

GTAC AUCTION AVERAGES										
SALE		Sale 28	Sale 29	Sale 30	Sale 31	Sale 32	Sale 33	Sale 34	Sale 35	
LEAF	2026/27	256.51	250.97	245.11	237.06	233.46	230.50	220.68	221.51	
	2025/26	228.99	229.84	225.40	218.02	212.20	203.28	193.31	196.73	
DUST	2026/27	245.77	244.53	242.49	233.70	228.67	229.51	223.10	217.97	
	2025/26	234.30	236.15	226.12	224.43	221.31	220.99	202.17	197.89	
TOTAL	2026/27	252.87	248.77	244.25	235.94	231.84	230.16	221.57	220.33	
	2025/26	230.88	232.03	225.63	220.26	215.11	209.33	196.52	197.12	

GTAC Grade Wise Averages Upto Sale 35



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 35

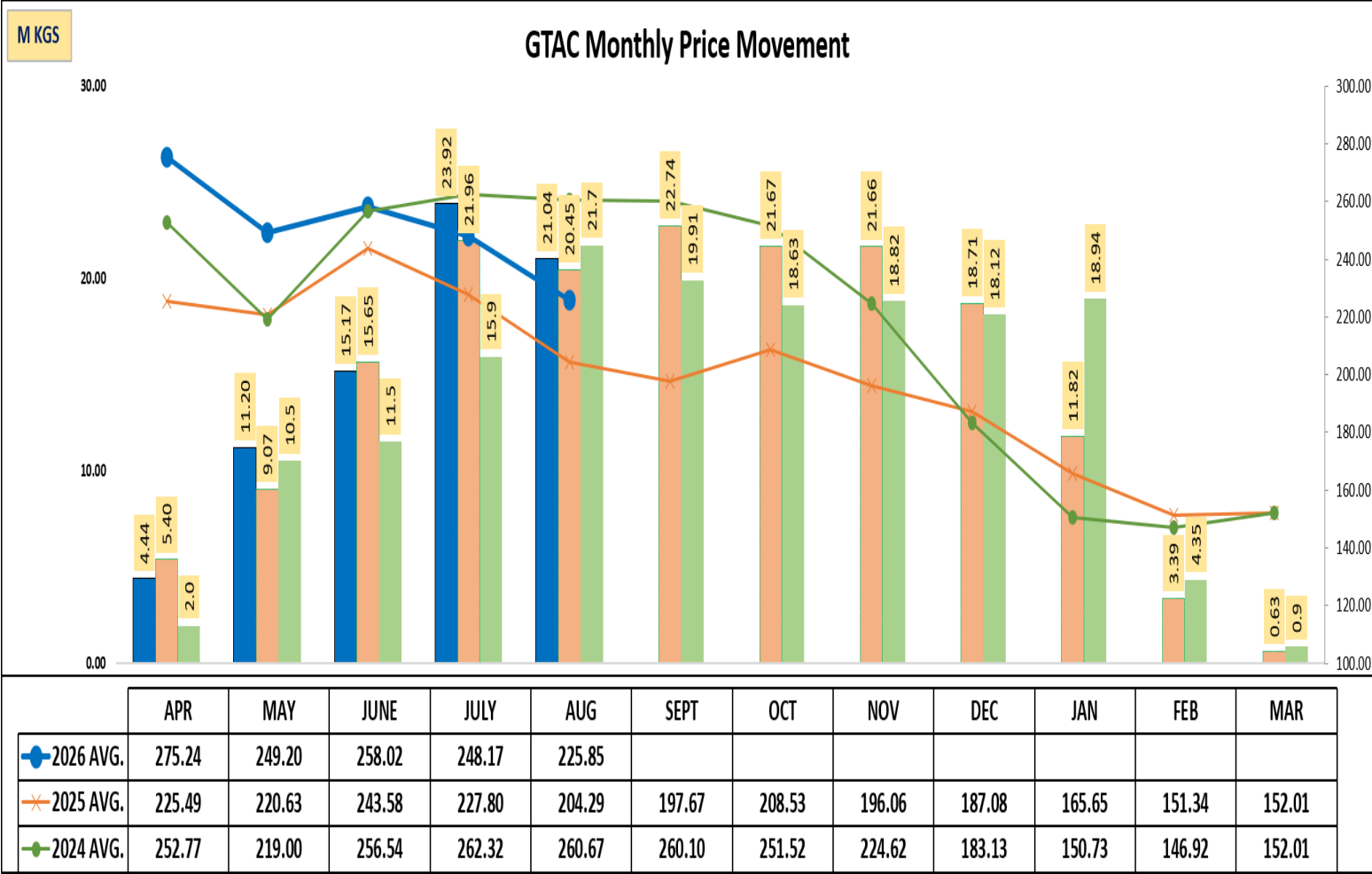


OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)												
	THIS SALE				LAST SALE				UPTO SALE 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	36,30,378	23,78,419	226.63	34%	34,62,140	21,45,474	226.74	38%	4,96,89,449	3,45,08,620	254.60	31%
FANNINGS	14,01,364	8,47,842	225.06	39%	14,39,480	8,74,637	221.11	39%	1,83,14,891	1,19,40,347	250.87	35%
LEAF SEC.	4,39,304	3,78,695	181.39	14%	3,99,592	3,62,258	183.74	9%	56,37,314	47,85,513	192.85	15%
LEAF TOTAL	54,71,046	36,04,956	221.51	34%	53,01,211	33,82,369	220.68	36%	7,36,41,654	5,12,34,481	247.96	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	23,40,893	14,36,427	225.88	39%	22,47,301	15,77,827	232.34	30%	2,98,89,126	1,97,86,898	251.29	34%
DUST SEC.	4,30,380	3,66,027	186.92	15%	4,66,284	4,05,073	187.11	13%	57,04,626	47,56,051	197.78	17%
DUST TOTAL	27,71,273	18,02,454	217.97	35%	27,13,585	19,82,900	223.10	27%	3,55,93,752	2,45,42,949	240.92	31%
TOTAL	82,42,318	54,07,410	220.33	34%	80,14,796	53,65,269	221.57	33%	10,92,35,406	7,57,77,430	245.68	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	54,71,046	36,04,956	221.51	34%	53,01,211	33,82,369	220.68	36%	7,36,41,654	5,12,34,481	247.96	30%
2025/26	57,42,938	35,17,541	196.73	39%	59,09,715	33,13,483	193.31	44%	7,72,81,173	4,82,77,581	220.68	38%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	27,71,273	18,02,454	217.97	35%	27,13,585	19,82,900	223.10	22310%	3,55,93,752	2,45,42,949	240.92	31%
2025/26	28,16,500	17,73,974	197.89	37%	30,31,136	18,78,596	202.17	38%	3,62,78,269	2,42,37,411	229.15	33%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	82,42,318	54,07,410	220.33	34%	80,14,796	53,65,269	221.57	33%	10,92,35,406	7,57,77,430	245.68	31%
2025/26	85,59,438	52,91,514	197.12	38%	89,40,851	51,92,079	196.52	42%	11,35,59,442	7,25,14,992	223.51	36%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 35			2026/27		UPTO SALE 35		
	SALE 35	SALE 34	2026/27	2025/26	2024/25	SALE 35	SALE 34	2026/27	2025/26	2024/25
BELOW 150	3	3	3	20	9	4	3	3	17	12
BETWEEN 151.00-200.00	37	41	26	26	16	34	33	25	26	23
BETWEEN 201.00-250.00	33	28	28	21	24	39	35	32	19	22
BETWEEN 251.00-300.00	21	21	23	17	22	20	24	22	18	19
BETWEEN 301.00-350.00	4	6	15	12	16	2	4	13	13	15
BETWEEN 351.00-400.00	1	0	4	3	11	0	1	3	5	7
ABOVE 400.00	1	0	2	1	3	0	0	1	2	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
36	1,37,330	49,704	1,87,034	1,31,212	54,824	1,86,036	6,118	-5,120	998
37	1,36,701	47,750	1,84,451	1,16,518	45,810	1,62,328	20,183	1,940	22,123
38	1,34,385	49,319	1,83,704	1,37,124	53,504	1,90,628	-2,739	-4,185	-6,924
TOTAL	4,08,416	1,46,773	5,55,189	3,84,854	1,54,138	5,38,992	23,562	-7,365	16,197



* Please note August 2026-27 Price is calculated on SALE 32,33,34,35 Only

GTAC BUYING FOR THE SALE 35											
	LEAF			DUST				TOTAL			
OFFER	54,71,045.5		Kgs	OFFER	27,71,272.8		Kgs	OFFER	82,42,318.3		Kgs
SOLD	36,04,956.0		Kgs	SOLD	18,02,454.0		Kgs	SOLD	54,07,410.0		Kgs
SOLD %	66%			SOLD %	65%			SOLD %	66%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	6,01,528	212.94	17%	TCPL	2,96,127	209.20	16%	TCPL	8,97,655	211.71	17%
HUL	2,83,329	205.29	8%	HUL	5,05,372	232.17	28%	HUL	7,88,701	222.51	15%
W.India	8,55,956	231.44	24%	W.India	3,50,549	212.11	19%	W.India	12,06,505	225.82	22%
WI.Pack	1,25,514	290.50	3%	WI.Pack	30,846	265.02	2%	WI.Pack	1,56,360	285.47	3%
N.India	7,03,002	224.89	20%	N.India	1,22,353	219.46	7%	N.India	8,25,355	224.09	15%
NI.Pack	3,23,723	235.42	9%	NI.Pack	7,826	262.27	0%	NI.Pack	3,31,549	236.05	6%
Packeteers	1,71,411	177.74	5%	Packeteers	1,37,325	177.00	8%	Packeteers	3,08,736	177.41	6%
C.India	20,629	223.43	1%	C.India	10,780	182.41	1%	C.India	31,409	209.35	1%
Exports	2,96,462	213.22	8%	Exports	1,94,080	227.66	11%	Exports	4,90,542	218.93	9%
Local	1,44,140	204.37	4%	Local	66,723	207.93	4%	Local	2,10,863	205.50	4%
S.India	1,412	185.37	0%	S.India	58,852	227.59	3%	S.India	60,264	226.60	1%
Others	77,850	197.86	2%	Others	21,621	205.19	1%	Others	99,471	199.45	2%
TOTAL	36,04,956	221.51	100%	TOTAL	18,02,454	217.97	100%	TOTAL	54,07,410	220.33	100%

GTAC ASSAM BATTING ORDER UPTO SALE 35						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	66,836	525.34	1	77,396	508.02
DECKIAJULI	2	1,65,716	510.65	4	1,92,890	417.13
SOTAI	3	42,045	480.56		15,208	377.94
HATIMARA	4	1,73,514	466.80	3	1,85,796	434.90
HALMARI	5	2,08,250	451.13	2	2,27,035	436.54
BANAMALIE	6	99,288	394.01	5	71,954	398.05
KAMARBUND	7	92,308	386.81	6	1,01,301	367.88
DEOHALL	8	3,23,454	383.03	18	3,44,590	342.71
GELAKEY	9	1,23,682	378.26	8	1,34,284	360.44
LOHPOHIA	10	52,306	368.84	9	53,028	357.85
DEHA	11	1,71,090	365.84	21	1,58,008	340.17
DOOMNI	12	4,55,478	357.78	12	3,75,322	354.76
GHILLIDARY	13	64,383	357.65	15	76,886	349.00
BONPITHA	14	34,657	352.47		16,530	317.89
KHONA	15	95,386	351.74	19	1,31,896	342.54
DOOLAHAT	16	80,170	349.89	10	1,07,174	356.49
BUKHIAL	17	29,022	347.85		20,998	322.46
BOCHAPATHAR	18	45,705	344.88	33	57,800	322.68
CHARAIDEOPREMIUM	19	1,22,266	344.76	30	1,55,651	326.29
DUFLATING	20	78,317	344.59	14	90,496	351.19
BORSILLAH	21	1,50,271	341.06	22	2,24,888	337.20
HAROOCHARAI	22	1,14,691	340.18	16	1,62,388	345.86
KEYHUNG	23	55,607	338.39	17	83,274	345.63
BETTYBARI	24	3,84,487	338.37	31	4,14,366	324.54
HUNWAL	25	40,330	338.15	11	73,202	355.95

* Above 25 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 35						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,73,120	540.32	1	1,69,566	517.75
DECKIAJULI	2	1,65,716	510.65	7	1,92,890	417.13
GATOONGA	3	1,58,098	500.46	2	1,31,958	466.57
SOTAI	4	42,045	480.56		15,208	377.94
MOKRUNG	5	58,708	467.06	5	67,028	426.81
HATIMARA	6	1,73,514	466.80	4	1,85,796	434.90
HALMARI	7	2,78,653	455.52	3	3,52,948	436.79
BEHUBOR	8	35,794	412.10	6	40,507	423.42
SALKATHONI	9	1,12,623	411.43	8	1,69,663	405.31
BANAMALIE	10	99,288	394.01	9	71,954	398.05
DOOMURDULLUNG	11	1,83,576	389.99	10	1,63,590	391.56
KAMARBUND	12	92,308	386.81	13	1,01,301	367.88
HAJUA	13	1,68,476	384.05	16	1,63,553	363.76
DEOHALL	14	3,23,454	383.03	27	3,44,590	342.71
GHILLIDARY	15	79,084	380.49	22	76,886	349.00
GELAKEY	16	1,23,682	378.26	17	1,34,284	360.44
KOOMTAI(B)	17	7,74,965	371.29	20	6,07,397	356.17
LOHPOHIA	18	52,306	368.84	18	53,028	357.85
DEHA	19	1,71,090	365.84	29	1,58,008	340.17
NIRMALA	20	38,717	365.15		1,415	275.25
DOOLAHAT	21	1,93,569	364.61	11	2,41,879	378.37
KHARIKATIA	22	2,55,204	359.21	14	2,19,726	367.50
DOOMNI	23	4,55,478	357.78	21	3,80,308	354.44
LIGRIPOOKRIE	24	2,15,486	356.92	30	1,60,427	338.44
BORJAN	25	1,65,471	356.73	12	1,90,631	368.50

* Above 25 K

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